

## **PUBLICATIONS AND PRESENTATIONS**

### **Presentation to nationwide audience on retained counsel exposure**

*November 2020*

David Overstreet co-presented a seminar with California and Colorado counsel for Strafford entitled “Insurer Liability for Retained Counsel’s Negligence: Direct and Indirect Claims for Actions of Retained Counsel.”

### **Seminar on accountant claims for major carrier**

*August 2020*

David Overstreet spoke to nationwide audience of accountants on malpractice defense, claims resolution, and litigation strategy. He was joined on the panel by the claims director of Global Specialty Lines and chief underwriter for Professional Liability.

### **Presentation on legal ethics, attorney fees, and client funds**

*February 2020*

David Overstreet was asked to speak on the ethical and malpractice implications of engagement letters, collection methods, and fee dispute resolution issues. He co-presented on those issues as well as addressed the scenarios in which attorneys can get placed in precarious situations and environments and provided tips for navigating the same.

### **Seminar on legal malpractice from both sides of the aisle**

*February 2019*

David Overstreet was asked to speak on the defense perspective of legal malpractice claims in a seminar entitled Legal Ethics: Top Mistakes that lead to Malpractice. Ronnie Richter of Bland Richter, LLP co-presented and addressed the plaintiff’s perspective on the various issues related to these claims including the strategy associated with handling the litigation after filing.

**Charleston Bar CLE on claims involving “dirt” lawyers**

*June 2018*

David Overstreet was asked to speak to real estate practitioners on the current trends in real estate litigation, the interplay with title insurance companies, and common approaches for reducing potential exposure in related transactions.

**Presentation on malpractice claims for major insurance carrier**

*October 2017*

David Overstreet was asked to speak to over 150 attorneys nationwide in a program entitled Legal Malpractice Trends: The Obvious and the Obscure. Claims in the Lawyer's Malpractice Marketplace.” The other two panelists were the Director of Lawyers Professional Liability claims and the chief underwriter for the Lawyers Claims division for the company.

**Real estate agent claims presentation in Chicago**

*July 2017*

David Overstreet and Steve Kropski spoke on handling real estate agent and other miscellaneous professional liability claims including common practices for reducing the exposure and controlling the outcome of individual claims.

**Risk management presentation to law firm**

*April 2016*

David Overstreet was asked to speak to a large Plaintiff's personal injury firm about best operational practices to avoid malpractice claims and the related ethical implications. He presented to all lawyers and staff about common claims, processes for avoidance, and steps for properly handling a claims scenario from the outset.

**International Conference for PLUS in Dallas**

*November 12, 2015*

David Overstreet spoke on a panel entitled The Rising Tide of Third Party Claims in the Lawyer's Malpractice Marketplace at the annual conference for the Professional Liability Underwriting Society. The conference is expected to draw over 2,000 attendees from all over the world involved in the professional liability industry.

**Presentation at USC law school on Professional Malpractice**

*March 04, 2015*

David Overstreet spoke to law students in Columbia, SC about common professional malpractice issues and related litigation in today's marketplace.

**IADC conference in Florida**

*February 16, 2015*

David Overstreet spoke on the misclassification of workers in employment claims at the International Association of Defense Counsel's mid-year meeting in Marco Island, Florida.

**Legal Ethics: Conflicts of Interest and Other Common Issues in Practice**

*December 18, 2014*

David Overstreet and Matt Henrickson presented Legal Ethics: Conflicts of Interest and Other Common Issues in Practice, a National Business Institute seminar for attorneys, on December 18, 2015 in Charleston, SC.

**Approaching Claims Against the Professional**

*April 17, 2013*

David Overstreet presented a CLE in New York on common issues and litigation tips for handling legal malpractice and miscellaneous professional liability cases.

### **CLE on handling MPL claims in NYC**

*March 22, 2013*

David Overstreet presented a CLE in New York on common issues and litigation tips for handling miscellaneous professional liability cases.

### **USC Law School and Malpractice Trends**

*October 15, 2012*

David Overstreet presented to 3rd year law students at the University of South Carolina on malpractice trends and avoidance techniques from the defense perspective; Ronnie Richter of Bland Richter, LLP spoke from the Plaintiff's perspective.

### **Presentation on professional liability in Chicago**

*September 27, 2012*

David Overstreet appeared on a panel at the annual meeting of the Professional Liability Defense Federation in Chicago discussing attorney/carrier dynamics in professional liability cases and related file management issues.

### **Pitfalls to Avoid In Practice - Charleston School of Law**

*August 17, 2012*

David Overstreet spoke at a CLE to members of the South Carolina Young Lawyers Division on common pitfalls that regularly seem to result in legal malpractice cases and common sense techniques for avoiding the same.

### **Staying Practical in Today's Complex Legal Environment**

*February 23, 2012*

David Overstreet co-presented a seminar to insureds in Florida, Georgia, Louisiana, Missouri, Mississippi, North Carolina, and Texas on claims practices under errors and omissions policies.

### **Professional Malpractice Claim Avoidance**

*November 15, 2011*

David W. Overstreet co-presented a seminar on legal malpractice trends and best practices for avoidance to attorneys from North Carolina, Louisiana, Mississippi, Georgia, and Florida.

### **Insurance Risk Management Seminar**

*February 15, 2011*

David W. Overstreet co-presented a seminar to over 200 attorneys from Texas, Missouri, Florida, Louisiana, Georgia, and Alabama on professional malpractice litigation trends and related risk management issues.

### **Discussion of Issues Facing New Lawyers – Charleston School of Law**

*December 17, 2010*

David Overstreet is part of a panel including local lawyers and judges that will be discussing "A Lawyer Walks into a Bar...A Hands-On Discussion of Issues Facing Lawyers in the First Years of Practice" at the Charleston School of Law.

### **Legal Ethics: Hot Topics and Current Events**

*December 14, 2010*

Legal Ethics: Hot Topics and Current Events. David Overstreet - Defense perspective; co-presenters Richter & Bland - Plaintiff's perspective. National Business Institute Seminar for Attorneys on ethical issues and related malpractice claims. (Charleston, SC).

### **Risk Management in Real Estate Law in South Carolina**

*November 15, 2010*

David Overstreet presented on Risk Management in Real Estate Law in South Carolina. Insurance Risk Seminar for Attorneys.

**Building a Solid Foundation, Updated 2010 Edition**

*October 27, 2010*

David W. Overstreet presented Insurance Risk Management Seminar to South Carolina Attorneys.

**Professional Liability in a Soft Market, Lousy Economy and Chaotic World**

*September 23, 2010*

David Overstreet was part of a panel discussing "Professional Liability in a Soft Market, Lousy Economy and Chaotic World" in Richmond, VA on September 23, 2010 as part of a presentation given to the insurance industry by the Southeastern Chapter of PLUS.

**Litigating the Legal Malpractice Case.**

*February 24, 2010*

David Overstreet and Andy Haselden. Presentation to Charleston Lawyers Club.

**"How to Avoid Being the Target of a Malpractice Case."**

*December 15, 2009*

David W. Overstreet; National Business Institute Seminar for Attorneys. (Charleston, SC).

**"Weathering the Storm - Risk Management for the Real Estate Lawyer."**

*November 10, 2009*

David W. Overstreet. Insurance Risk Management Seminar for Attorneys.

**Webinar - Building a Solid Foundation**

*October 21, 2009; December 9, 2009*

David W. Overstreet. Insurance Risk Management Seminar for Attorneys.



**Packing Your Parachute: Preparing for Practice Risk**

*November 6, 2006; November 03, 2008*

David W. Overstreet. Insurance Risk Management Seminar for Attorneys.